

SA's most progressive 'Enterprise Supplier Development' Fund

Why our 'balanced ESD Fund' is for you:

- By using your ED & SD spend
- Through a highly regulated environment
- Giving you maximum BEE points (5 ED and 10 SD)
- Most importantly, turning the spend into a 'pay-back' instead of a 'pay-away'
- Therefore creating jobs

POSITIVE IMPACT ACHIEVED BY OUR INVESTMENTS



Performance to date:
+20% ROI p.a.;
with 10% dividend p.a.



Total assets under
management > R1 billion.



100% of capital received,
deployed within 60 days



26 SME Investments



400 jobs created
and sustained

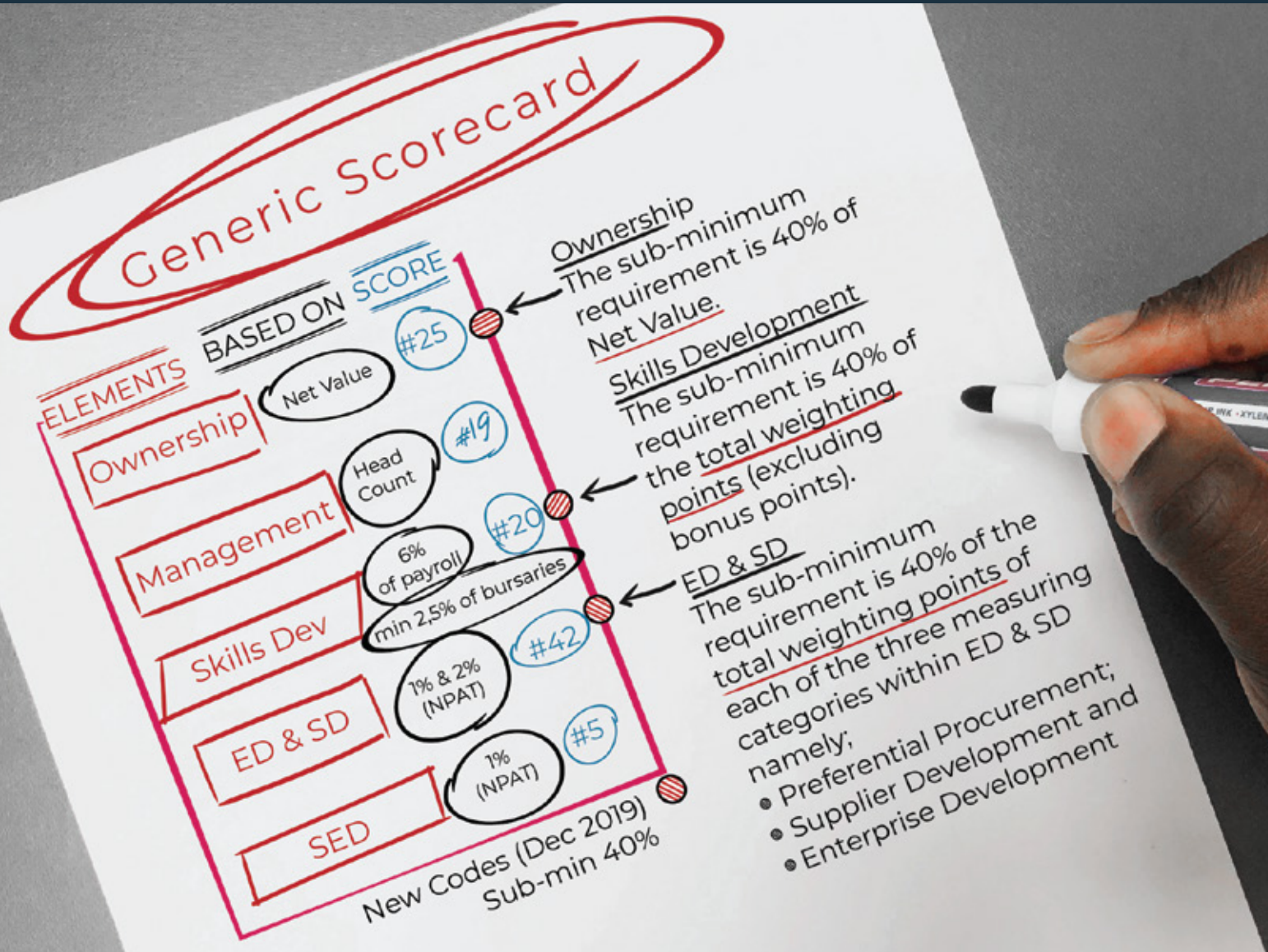
It “begins & ends” with a Scorecard...



The New B-BBEE Codes, requires a Sub-minimum 40% score on 3 elements:

- Ownership
- Skills Development
- Enterprise & Supplier Development

(December 2019)



- **OWNERSHIP:** “A Measured Entity may treat any of its Ownership arising from a Private Equity Fund as if that Ownership were held by Black people, where the Private Equity Fund meets specific criteria” (nReach/Capatis & Ingenious Equity)
- **ESD SPEND:** 5 points ED & 10 points SD. All of which can “perpetuate”
- **SED:** 1 possible “Bonus point” for job creation

WE HAVE A TEAM OF PROFESSIONALS

OPERATIONAL AND FUND MANAGEMENT



EXECUTIVE

Jennifer Bokwa
LLB



INVESTMENT ADVISORY

Rirhandzu Munisi
M Finance & Investments



INVESTMENT STRATEGIST

Frans Nortje
M.Sc. (Industrial Eng.)

Capitis

Ingenious Equity



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M Finance and Investments
(LSBF)

Why you are in good hands.

- We are the 1st Balanced/Diversified ESD Fund
- We are a highly sought after Category II FSP
- We have own 'skin in the game'
- We have a clear exit/liquidity event in mind with every investment
- We come from a private equity background
- We supply feedback on portfolio performance every 6 months
- We have the highest performance fee hurdle rate based on 'capital received' and not 'capital at risk'



Our team has proven experience in picking the 'right jockey and business'. Collectively we have +30 years experience in private equity and asset management, we have done +30 acquisition; +20 liquidity/exit events and +30 structured fund solutions. On aggregate the team has managed more than R4,5 billion funds under management before.

+30
Structured fund
solutions
> R1bn



R4,5bn
AUM



+30
Acquisition
Events



+20
Liquidity/Exit
Events



I will definitely recommend nReach/Capitis as they go above and beyond and are really solution driven to address any and all possible queries my clients had. They are very knowledgeable and were always able to answer all questions put to them – they were extremely well-versed in all fund related things and managed to explain the complexities of the fund in such a way that even novices understood the basics!

Theuna Erasmus; Illumin8BEE

REFERRALS

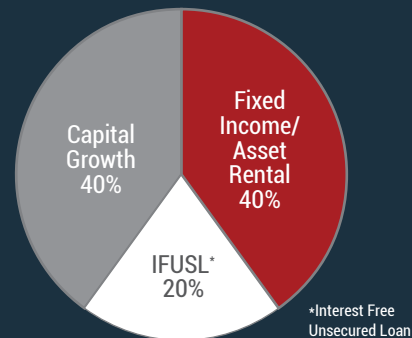
"We encourage requests for referrals, as client experience is always the best way of making sure of facts. We, however, respect the identity of existing clients and will provide such on request only".

South Africa's 1st Balanced VCC fund

'Balanced' does not mean average returns.

- The ESD spend can be divided between Capital Growth, Asset Rental or as an Interest Free Unsecured Loan
- This balanced approach increases the probability of real returns
- This balanced approach has yielded 10% per annum on the asset rental portion
- The capital growth exceeds peers and best performing conventional equity investments
- The "Interest Free Unsecured Loan" results in 70% score recognition. A once-off Increase of the Rand amount up to 100% recognition; resulting in "perpetual" B-BBEE points.

Example Asset Allocation

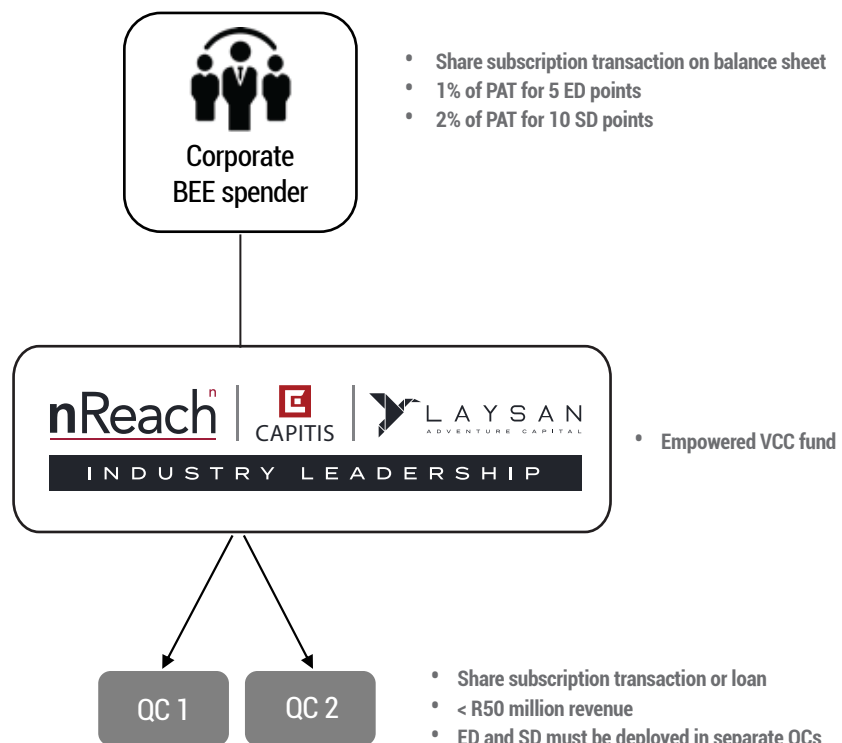


Targeted yields

2 times money on Capital Growth
10% p.a. on Asset Rental
"Perpetual" B-BBEE points on IFUSL

Fund performance is calculated as: 'after fees, but before taxes'

The salient Investment Structure properties



"QC" = Qualifying company / QSE

"Converting a 'pay-away' into a 'pay-back'"

nReach | Capitis | Laysan costs

Upfront raising fee	3%
Annual management fee	3% on capital investment
Performance fee hurdle rate	6% IRR on capital investment
Performance fee (only at exit)	30% of gain above hurdle rate

The beginning of a partnership

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